

Operational Excellence

Evidence-led assessment and practical execution support to strengthen performance, control and profitability.





A Saudi consultancy built to improve how organisations perform

Kingdom Fanar works alongside leaders and frontline teams to turn operational challenges into measurable, sustainable improvement.

OUR DIRECTION

VISION

- To be a trusted Saudi partner for operational excellence and sustainable growth.

MISSION

- To turn business challenges into clear priorities, practical action and measurable results.

HOW WE WORK

- Understand the business
- Work with your people
- Solve what matters
- Build lasting capability

One operating discipline, adapted to the realities of each sector across the Kingdom.

WHERE WE WORK

Consumer & Experience

Restaurants & Hospitality · Retail & Customer Experience · Emerging Businesses

Industry & Assets

Manufacturing & Maintenance · Logistics & Supply Chain · Construction & Real Estate

Public & Social

Government & Public Services · Healthcare · Education

Infrastructure & Digital

Energy & Utilities · Transport & Mobility · Technology & Digital Operations

Let us make each priority specific and testable

We will use the same six questions for each priority, then repeat the issue back for confirmation.

1

What?

What exactly is not working as expected?

2

Where / when?

Branch · shift · process · frequency

3

Impact?

Sales · cost · guest · people · risk

4

Evidence?

Data · observation · feedback · document

5

Possible causes?

What does your team believe is driving it?

6

Priority / owner?

Urgency · decision owner · stakeholders

Issue statement

We are experiencing [problem] in [location/process], causing [impact], especially during [condition].

A clear engagement journey with decision points

Each stage produces a defined output before the engagement advances.

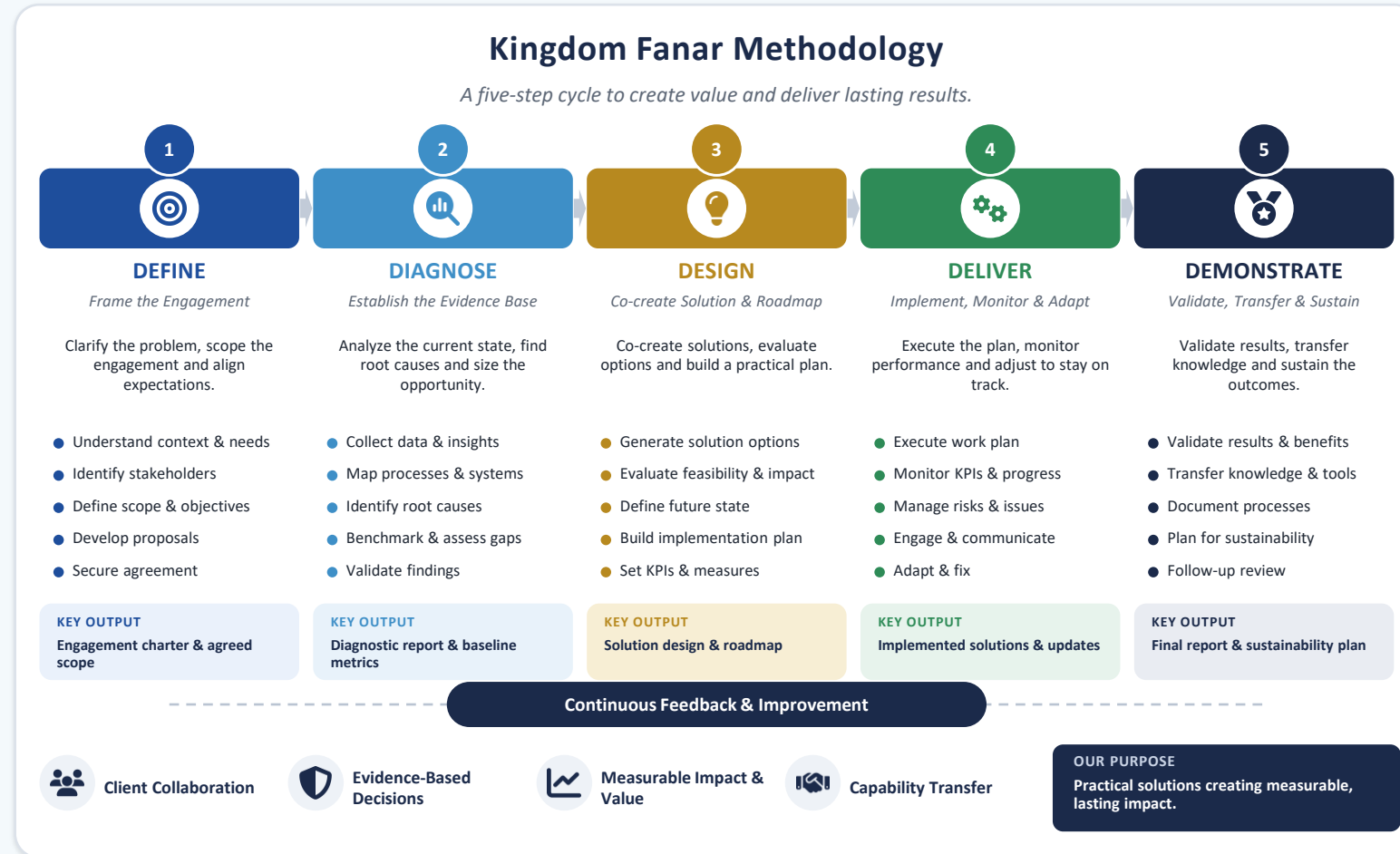


MEETING 1
Introduction & Discovery
 Build trust, listen, frame problems.

STEP 1.2
Initial Data Request
 Ask only for what supports quick assessment.

STEP 1.1
Site Visit
 Observe reality and validate issues.

MEETING 2
Scoping Approval & Quotation
 Confirm scope, price and delivery model.



MEETING 3
Close-Out
 Measure results and transfer ownership.

A focused view of the operating system

We select the assessment lenses that match your priorities, operating environment and available evidence.

Customer & Service

Customer journey · demand · complaints · service consistency

Process & Flow

Workflow · capacity · handoffs · quality

Cost & Resources

Procurement · inventory · waste · asset use

People & Capability

Roles · productivity · skills · leadership routines

Performance & Value

Revenue · service levels · cost · margin

Technology & Control

Systems · dashboards · data quality · controls

We scan the operating system, then go deeper where evidence shows the greatest performance opportunity.